

# Financial Institutions Civil Liability Insurance – Proposal Form

### **Note to Applicant**

Please note that this proposal form is being completed by the **Applicant** on behalf of all Insureds (as defined in the policy).

For the purposes of this proposal form:

- Addendum means any supplemental addendum to this proposal form completed and signed by the Applicant.
- Applicant means the entity requesting insurance and any of its Subsidiaries (as defined in the policy).
- AUM means Assets/Funds Under Management.
- Fund includes all trusts, investment trusts, funds, partnerships, or other similar entities.
- Investment Banking means mergers and acquisitions, corporate advisory/finance, facility issuance, corporate restructuring or securities underwriting.
- > NAV means Net Asset Value.
- Proposal means this signed proposal form, the statements, warranties, and representations herein and all attached supplementary information and materials and any Addendum.

Please provide all monetary amounts in S\$ when completing the questions below.



## 1. Applicant Details

	pplicant's country of registration:				
_					
HC	ow long has the <b>Applicant</b> been in continu	lous operation?_			
an	as the <b>Applicant</b> been involved in, or been ny merger, acquisition, tender offer, buy-o quity structure in the past 5 years?			☐ Yes	□ N
	'Yes', please provide full details:				
Is	the Applicant or any of its directors or off	ilears overs of o	nv plans		
	the <b>Applicant</b> or any of its directors or off or a merger, acquisition, tender offer, buy-o			ure? □Yes	$\square$ N
for				ure? □Yes	□N 
for	or a merger, acquisition, tender offer, buy-o	out or a change in	equity struct		
for	or a merger, acquisition, tender offer, buy-of 'Yes', please provide full details:	out or a change in	equity struct		
for	or a merger, acquisition, tender offer, buy-or 'Yes', please provide full details:  lease provide details of any party with an eff the ownership interests in the <b>Applicant</b> .	out or a change in	eater than 10%		
for	or a merger, acquisition, tender offer, buy-or 'Yes', please provide full details:  lease provide details of any party with an eff the ownership interests in the <b>Applicant</b> .	out or a change in	eater than 10%		
for	or a merger, acquisition, tender offer, buy-or 'Yes', please provide full details:  lease provide details of any party with an eff the ownership interests in the <b>Applicant</b> .	out or a change in	eater than 10%		□N·
for If " Ple of Sh	or a merger, acquisition, tender offer, buy-or 'Yes', please provide full details:  lease provide details of any party with an eff the ownership interests in the <b>Applicant</b> .	entitlement to green	eater than 10%  **Held	duals whose dea	th or

(c)



**1.9** Please state in respect of the **Applicant** the total:

Nui	nber of staff	Current Year, 20	Previous Year, 20	US (Current Year)	Turnover (last year)
(a)	permanent employees				
(b)	temporary staff and outsourced employee roles				
(c)	personnel/training staff				
(d)	dedicated compliance department staff				
(e)	dedicated internal audit staff				
(f)	directors and officers				
(g)	sales staff, professional staff and any employees directly involved with third parties				
(h)	support staff				

**1.10** Please state the percentage split between distribution channels used by the **Applicant**:

Туре	of distribution channel	Current Year %,	Previous Year %,	% in the US (Current Year only)
(a) a	dvisory staff/ rofessional/sales staff			
	lirectly (via mail, telephone, tc)			
(c) tie	ed-agents			
(d) in	ndependent agents			
(e) in	nternet/e-commerce			

1.11	Does the <b>Applicant</b> monitor/audit the quality of service and advice		
	provided by individuals, for which the <b>Applicant</b> is responsible,		
	but who are not under its daily control and supervision (e.g. agents)?	□Yes	□No



### 2. Applicant Services

2.1 Please provide the approximate percentages of the **Applicant's** total revenues which were derived from the following activities:

Activity		Current Year%, 20	Previous Year %, 20	% in US (Current Year)
(a) Loans				
(i) Retail				
(ii) Comm	ercial			
(iii) Syndic	eation			
(b) Trade finan	cing			
(c) Securities to	rading/dealing			
(ii) Execu	tion			
(ii) Adviso	ory			
(d) Commoditie	es trading/dealing			
(e) Derivatives	or specialist trading/dealing			
(f) Structured f	inancial product advice			
(g) Acting as se	ecurities broker/dealer			
(h) Acting as consecurities of	ustodian/depositor or managing agent for r money			
(i) Investment	Banking			
(j) Financial, ir venture cap	nvestment or economic advisor with regard to ital			
(k) Financial, ir all other inv	ovestment or economic advisor with regard to estments			
(I) Trust servic guardianshi	es (administration of trusts, estates or ps)			
(m) Fund(s) Ma	anagement			
(n) Provision of	insurance products or services			
subscription paying ager	dividend disbursement agent, redemption or agent, warrant or script agent, fixed or at tax withholding agent, escrow agent, ansfer agent or clearing agent			
	tax planner and/or tax advisor to trusts, d individuals			
(q) Acting as a conveyanci	real estate broker, or providing surveying or ng services			
(r) Sale of trav orders, or a card service	eller cheques, certified cheques or money dministration or sale of credit cards, or credit es			
(s) Provision of	legal advice to third parties			
(t) Leasing				
(u) Foreign exc	hange			

Please list any other services or activities not stated above on a separate sheet



2.2	which includes sign off from the business unit manager, compliance and legal department?	□Yes	□No
	If 'No', please provide full details on a separate sheet.		
2.3	Are all publications, marketing literature, or other product services communications (electronic or documentary), subject to legal review prior to their release to third parties?	□Yes	□No
	If 'No', please provide full details on a separate sheet.		
2.4	Are all advisory services rendered subject to written agreement, contractual agreement, service agreement or a letter of appointment?	□Yes	□No
	If 'No', please provide details on a separate sheet.		
<b>3.</b>	Internal Controls		
3.1	Does the <b>Applicant</b> have a fully staffed and appropriately qualified Internal Audit Department?	□Yes	□No
	If 'Yes', to whom does the head of the Internal Audit Department report?		
	Name/Title:		
	If 'No', please detail why the <b>Applicant</b> does not have an Internal Audit Department and then proceed directly to question 4:		
3.2	Are regular audits conducted by the Internal Audit Department on a risk critical basis?	□Yes	□No
3.3	Does the Internal Audit Department periodically perform independent checks on:		
	(a) segregation of duties?	□Yes	□No
	(b) accuracy of records?	□Yes	□No
	(c) reporting procedures to management/clients?	□Yes	□No
	(d) management and supervisory procedures?	□Yes	□No
	(e) training requirements and competency of staff?	□Yes	□No
	(f) suitability of advice provided to third parties?	□Yes	□No
	(g) adequacy of systems?	□Yes	□No
	(h) authority levels (appropriateness and breaches)?	□Yes	□No
3.4	Are all recommendations made by Internal Auditors implemented as soon as possible?	□Yes	□No
	If 'No', please provide full details on a separate sheet.		
3.5	Have all recommendations from the most recent external auditors review been implemented?	□Yes	□No



### 4. Regulatory and Compliance

4.1	Does the <b>Applicant</b> have a dedicated Compliance Officer/Department charged with ensuring compliance by all staff with applicable laws, principles, codes and guidelines?	□Yes	□No
	If 'Yes', to whom does the head of the Compliance Department report?		
	Name/Title:		
	If 'No', please detail why the <b>Applicant</b> does not have a dedicated Compliance Officer/Department:		
4.2	(a) Name of external law firms routinely acting for the Applicant:		
	(a)		
	(b) Please detail the type of work for which external law firms are typically en	gaged:	
4.3	Has the <b>Applicant</b> or any entity proposed for insurance, or any of its directors, officers, partners or employees been subject to any regulatory investigation?	□Yes	□No
	If 'Yes', please provide details on a separate sheet including details of any resulting disciplinary proceedings, admonishments or recommendations.		
4.4	If applicable, are all recommendations made following a regulatory visit fully implemented?	□Yes	□No
	If 'No', please provide full details on a separate sheet.		
4.5	Does the Compliance Officer/Department monitor the <b>Applicant's</b> operations to ensure compliance with applicable data protection and privacy laws, principles, codes and guidelines?	□Yes	□No
5.	Services		
5.1	Does the <b>Applicant</b> require insurance cover for <b>Internet Banking/ E-Commerce</b> services which it provides to third parties:	□Yes	□No
5.2	Does the <b>Applicant</b> require insurance cover for <b>Fund(s) Management</b> services which it provides to third parties:	□Yes	□No
5.3	Does the <b>Applicant</b> require insurance cover for <b>Trust Services</b> which it provides to third parties:	□Yes	□No
5.4	Does the <b>Applicant</b> require insurance cover for <b>Trading Services</b> which it provides to third parties:	□Yes	□No
5.5	Does the <b>Applicant</b> require insurance cover for <b>Pensions, Investments</b> and <b>Insurance Product Sales</b> which it provides to third parties:	□Yes	□No
5.6	Does the <b>Applicant</b> require insurance cover for <b>Investment Banking</b> which it provides to third parties:	□Yes	□No
The	Insurer may request the Applicant to complete an Addendum in respect of the	above service	ces.



## 6. Claims Information

This	Section MUST be completed by the Applicant.		
6.1	Is the <b>Applicant</b> aware, after full enquiry, of any form of client complaint (brought by a client, or on their behalf by a regulator)?	□Yes	□No
	If 'Yes', please provide full details on a separate sheet.		
6.2	Has any claim been brought against the <b>Applicant</b> or any of its directors, officers, partners, trustees or employees during the last 5 years?	□Yes	□No
	If 'Yes', please provide full details on a separate sheet.		
6.3	Does the <b>Applicant</b> , or any of its directors, officers, partners, trustees or employees, after full enquiry, have any knowledge of any act, omission, event or circumstance which could give rise to a claim?	□Yes	□No
	If 'Yes', please provide full details on a separate sheet.		
7. F	Required Information		
Pleas	se enclose with this proposal form:		
>	The latest Annual Report and Financial Accounts of the <b>Applicant</b> .		
>	A copy of standard engagement letters and/or service agreements.		
>	A copy of the most recent external auditors letter to management regarding internal controls and managements letter of response		
>	Any supplementary information which is material to any questions herein (on the <b>Applicant's</b> company letterhead paper).		



The undersigned authorised Chairman of the Board, President or General Partner of the Applicant:

- declares that this **Proposal** has been completed after full enquiry and that the statements and particulars herein are true and that no material facts have been misstated or omitted; and
- agrees that if the information supplied in this **Proposal** changes between the date of this **Proposal** and the effective date of the insurance, he/she (undersigned) will, in order for the information to be accurate on the effective date of the insurance, immediately notify the Insurer of such changes, and the Insurer may withdraw or modify any outstanding quotations and/or authorisations or agreements to bind the insurance; and
- agrees that this **Proposal** shall be the basis of the contract should a policy be issued, and it will be attached to and become part of the policy.

I agree and consent, and if I am submitting information relating to another individual, I represent and warrant that I have the authority to provide that information to AIG, I have informed the individual about the purposes for which his/her personal information is collected, used and disclosed as well as the parties to whom such personal information may be disclosed by AIG, as set out in the contents of the consent clause contained below and the individual agrees and consents, that AIG may collect, use and process my/his/her personal information (whether obtained in this application form or otherwise obtained) and disclose such information to the following, whether in or outside of Singapore: (i) AIG's group companies; (ii) AIG's (or AIG's group companies') service providers, reinsurers, agents, distributors, business partners; (iii) brokers, my/his/her authorised agents or representatives, legal process participants and their advisors, other financial institutions; (iv) governmental / regulatory authorities, industry associations, courts, other alternative dispute resolution forums, for the purposes stated in AIG's Data Privacy Policy which include:

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- b) Audit, compliance, investigation and inspection purposes and handling regulatory / governmental enquiries;
- c) Compliance with legal or regulatory obligations, risk management procedures and AIG internal policies;
- d) Managing AIG's infrastructure and business operations; and
- e) Carrying out market research and analysis and satisfaction surveys.

Note: Please refer to (and if submitting information relating to another individual, refer such individual to) the full version of AIG's Data Privacy Policy found at <a href="http://www.aig.com.sg/sg-privacy\_1030\_237853.html">http://www.aig.com.sg/sg-privacy\_1030\_237853.html</a> before you provide your consent, and/or the above representation and warranty.

Signed
Title
(Must be signed by Chairman of the Board, President or General Partner)
Company
Date

SIGNING THIS PROPOSAL FORM DOES NOT OBLIGE THE APPLICANT TO PURCHASE ANY INSURANCE



# Financial Institutions Civil Liability Insurance - Addendum

### **Addendum 1: Internet Banking/E-Commerce**

A 4 4	Door the Applicant provide on interpret facility?	□Vaa	□Na
A1.1	Does the <b>Applicant</b> provide an internet facility?	□Yes	□No
	If 'Yes', does the <b>Applicant</b> offer any of the following:		
	(a) product information only?	□Yes	□No
	(b) account balances?	□Yes	□No
	(c) pre-authorised account to account transfers?	□Yes	□No
	(d) loan applications?	□Yes	□No
	(e) interactive mortgage applications?	□Yes	□No
	(f) business/company account management?	□Yes	□No
	(g) insurance products?	□Yes	□No
	(h) on-line securities dealing?	□Yes	□No
	(i) other (please specify below):	□Yes	□No
A1.2	Please select the method used by the <b>Applicant</b> to verify the identity of the users transacting via the internet:		
	(a) static password		
	(b) one-time password		
	(c) public/private key encryption		
	(d) digital signatures		
	(e) other (please specify below):		
A1.3	How is the integrity of any given transaction protected?		
	(a) 128 bit encryption		
	(b) message authentication		
	(c) receipt confirmation		
	(d) other (please specify below):		



A1.4	How does the <b>Applicant</b> prevent unauthorised access to clients'/investors' main processing systems?		
	(a) firewall		
	(b) off-line front-end processing		
	(c) on-line front-end filtering		
	(e) data encryption		
	(d) other (please specify below):		
A1.5	Does the <b>Applicant</b> utilise a software progamme to track activities in relation to internet facilities?	□Yes	 □No
A1.6	(a) Does the <b>Applicant</b> have formal terms and conditions for the use of internet services which outline the obligations and responsibilities of users?	□Yes	□No
	(b) Does the <b>Applicant</b> have procedures in place to monitor to whom their services are provided, taking into account any jurisdictional or cross border issues?	□Yes	□No
A1.7	Does the <b>Applicant</b> use any anti-virus software?	□Yes	□No
	If 'Yes', how often is it upgraded?		



The undersigned authorised Chairman of the Board, President or General Partner of the Applicant:

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## Financial Institutions Civil Liability Insurance - Addendum

### Addendum 2: Fund(s) Management

Note: A specialist product is available for your investment management operations <u>and funds</u>. Ask your insurance broker or agent about the AIG "Investment Professionals Protector (IPP)".

**A2.1** Please detail for all investment management subsidiaries. (please attach an additional sheet as necessary):

Hatte of Street	Mainaddless	Country of taken	Date stabilished	Arrud he stotest gerices Arry Other Records		art of the free free kny other free free		Income derived to of the store	
				Current Year, 20	Previous Year, 20	Current Year, 20	Previous Year, 20		Previous Year, 20



**A2.2** Please detail for all **Funds** managed by an investment management subsidiary which is proposed for insurance above (please attach an additional sheet as necessary):

Mane of Fund	Country of tation	Date establised	<u> AUM</u>	e igo,	Benefinan Mane	Annualise	dolo yr	Annualise	dolo Mey	Annualise	dologince the Gince inception	Madifull liked dge
			Current Year, 20	Previous Year, 20		Fund	вм	Fund	вм	Fund	ВМ	% of NAV



### **A2.3** Please detail the following in respect of the **Funds** management activities:

		Current Year, 20	Previous Year, 20
(a)	Total <b>AUM</b> :		
(b)	Total <b>AUM</b> in <b>Funds</b> :		
(c)	Total <b>AUM</b> in private client mandates or managed on a sub-advisory basis:		
(d)	Asset value of the largest account:		
(e)	Total number of accounts lost:		
(f)	Total value of lost accounts:		
(g)	Total AUM managed on a discretionary basis:		
(h)	Total <b>AUM</b> managed on a non-discretionary basis:		
(i)	Estimate of the percentage of the <b>AUM</b> invested in listed securities:		
(j)	Estimate of the percentage of the <b>AUM</b> invested in unlisted- securities/private equity/venture capital:		
(k)	Estimate of the percentage of the <b>AUM</b> invested in real property assets:		
(I)	Estimate of the percentage of the <b>AUM</b> invested in derivatives or a specialist investment strategy (including hedge funds):		



- **A2.4** Please provide the percentage split of investor base by type out of total **AUM** in respect of the **Applicant**:
  - (a) By Type of Investor

Type of Investor	Current Year, 20	Previous Year, 20	Minimum Accepted Investment
Governments:			
Corporates/Financial Institutions:			
Trusts/Family Trusts:			
High Net Worth Individuals/ Accredited Investors:			
Non-accredited/Retail Investors:			
Others, (please specify):			

#### (b) By Domicile of Investor

Domicile of Investor	Current Year, 20	Previous Year, 20
USA		
UK/Europe		
Asia		
Others, (please specify):		



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## Financial Institutions Civil Liability Insurance - Addendum

### **Addendum 3: Trust Services**

A3.1	Are trust services limited to purely admin	istration?		□Yes	□No
	If 'No', do these services include investment investment advice, or investment manage	ent appraisal, ement?		□Yes	□No
	For the current year please provide the v				
		Current Year	Previous Year		
	(a) total trusts under management:				
	(b) asset value of the largest account:				
	(c) highest fee:				
A3.2	Please indicate the percentage split of the management in the following territories:	Previous Year			
	(a) UK and Europe				
	(b) Far East/Middle East/Asia		<u></u>		
	(c) South America		<u></u>		
	(d) North America				
A3.3	Is there a dual control over any material r suggested by a trust officer?	recommendations		□Yes	□No
A3.4	Are all trust assets independently valued	?		□Yes	□No
A3.5	Please detail the type of trust services wo	ork for which exterr	nal law firms are typio	cally engaged	d: —



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## Financial Institutions Civil Liability Insurance - Addendum

### **Addendum 4: Trading**

(a)	the	percentage split in income between:		
	(i)	proprietary trading		
	(ii)	third party trading		
(b)	the	percentage split of third party fee income derived from investments in:		
	(i)	listed securities		
	(ii)	unlisted securities		
	(iii)	debt instruments		
	(iv)	real estate / property		
	(v)	commodities		
	(vi)	derivative instruments – hedging		
	(vii)	derivative instruments – speculative		
	(viii)	limited partnerships		
	(ix)	other (please specify):		
(c)	Doe	s the <b>Applicant</b> maintain industry best practice controls and		
	proc	redures to ensure:		
	(i)	accuracy of transactions?	□Yes	
	(ii)	segregation between front and back office functions at all times?	□Yes	
	(iii)	timely recognition of any material trading losses?	□Yes	
	(iv)	new products/services undergo a robust due diligence/approval process?	□Yes	
	(v)	unauthorised trading or trade errors are detected immediately?	□Yes	
	If 'N mitio	o' to any of the above, please detail how the controls differ and the gating procedures or controls which the <b>Applicant</b> has in place:		
Ar	e all t	rading counter-parties independently monitored and d for credit worthiness on at least a monthly basis?	□Yes	



A4.3	Does the <b>Applicant</b> allow remote trading?	□Yes	□No
	If 'Yes', please detail the controls in place:		
A4.4	(a) Are all trade confirmations (counter-party side) independent from the trading function?	□Yes	□No
	(b) Is back office confirmation of trades with counter-parties done on the same day as the trade?	□Yes	□No
	(c) How often are trading records reconciled?		
	(d) Is there a complete separation of duties within trading and real time monitoring of traders to ensure that trading limits are not breached?	□Yes	□No
	(e) Are all 'anomalies' (non-conforming trades) reported to the Risk Management Department and internal audit?	□Yes	□No
	(f) Is a follow up conducted on all reported 'anomalies'?	□Yes	□No
	(g) Are all trading conversations recorded?	□Yes	□No
	(h) Are all trades entered immediately (or as soon as practical) into a computer system?	□Yes	□No
A4.5	Does the <b>Applicant</b> offer on-line trading?	□Yes	□No
	If 'Yes', are all transactions recorded?	□Yes	□No
	If 'Yes', for how long are records maintained?		
A4.6	(a) Does the <b>Applicant</b> maintain written authorisation files for each trader which detail: limits, products and counter-parties?	□Yes	□No
	(b) Does the <b>Applicant's</b> computer system automatically reject any trades which are not within authorised limits, product lines or with authorised counter-parties?	□Yes	□No
A4.7	Does the <b>Applicant</b> track employee trading accounts?	□Yes	□No
A4.8	Does the <b>Applicant</b> maintain a Code of Ethics that governs personal trading practices of employees and other persons who have access to information concerning portfolio holdings of the investment companies ('access persons')	•	□No
A4.9	Does the <b>Applicant</b> require 'access persons' to report all personal trades for their own accounts or accounts over which they have control?	□Yes	□No



The undersigned authorised Chairman of the Board, President or General Partner of the Applicant:

- declares that this **Addendum** has been completed after full enquiry and that the statements and particulars herein are true and that no material facts have been misstated or omitted; and
- agrees that if the information supplied in this **Addendum** changes between the date of this **Addendum** and the effective date of the insurance, he/she (undersigned) will, in order for the information to be accurate on the effective date of the insurance, immediately notify the Insurer of such changes, and the Insurer may withdraw or modify any outstanding quotations and/or authorisations or agreements to bind the insurance; and
- agrees that this **Addendum** will be attached to and become part of the **Proposal**, which shall be the basis of the contract should a policy be issued.

I agree and consent, and if I am submitting information relating to another individual, I represent and warrant that I have the authority to provide that information to AIG, I have informed the individual about the purposes for which his/her personal information is collected, used and disclosed as well as the parties to whom such personal information may be disclosed by AIG, as set out in the contents of the consent clause contained below and the individual agrees and consents, that AIG may collect, use and process my/his/her personal information (whether obtained in this application form or otherwise obtained) and disclose such information to the following, whether in or outside of Singapore: (i) AIG's group companies; (ii) AIG's (or AIG's group companies') service providers, reinsurers, agents, distributors, business partners; (iii) brokers, my/his/her authorised agents or representatives, legal process participants and their advisors, other financial institutions; (iv) governmental / regulatory authorities, industry associations, courts, other alternative dispute resolution forums, for the purposes stated in AIG's Data Privacy Policy which include:

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- d) Managing AIG's infrastructure and business operations; and
- e) Carrying out market research and analysis and satisfaction surveys.

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Signed
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(Must be signed by Chairman of the Board, President or General Partner)
Company
Date



## Financial Institutions Civil Liability Insurance - Addendum

## Addendum 5: Pensions, Investments and Insurance Product Sales

A5.1 How many employees are currently engaged in selling pensions, investments

and insurance products?		· · · · · · · · · · · · · · · · · · ·		
(a) Have all such employees un been assessed as technica			□Yes	□No
(b) Please state the percentage Applicant for the sales of p				
Type of distribution channel	Current Year %,	Previous Year %,	% in the US (Current Year only)	
(a) advisory staff/ professional/sales staff				
(b) directly (via mail, telephone, etc)				
(c) tied-agents				

**A5.2** Please provide the approximate percentages of the **Applicant's** total revenues which were derived from the following activities:

Activity	Current Year%, 20	Previous Year %,	% in US (Current Year)
(a) Loans			
(i) Retail			
(ii) Commercial			
(iii) Syndication			
(b) Trade financing			

(d) independent agents

(e) internet



A5.3	Does the <b>Applicant</b> have a procedure in place to monitor:		
	(a) recurring complaints in respect its products?	□Yes	□No
	(b) recurring complaints in respect of an advisor/branch?	□Yes	□No
	(c) the suitability of advice provided to third parties?	□Yes	□No
	(d) the suitability of the sales process/channel?	□Yes	□No
A5.4	Are all commissions/fees earned or paid to an agent/broker fully disclosed to all parties?	□Yes	□No



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## Financial Institutions Civil Liability Insurance - Addendum

## Addendum 6: Investment Banking

Hu	aenaam 6. m	vestillellt De	llikiliy		
<b>46.1</b>	Please provide the pe Investment Banking	rcentage income spl activities:	it between		
			Income % Split		
	(a) M&A/Corporate A	dvisory			
	(b) Equity – new issue	ance			
	(c) Equity – secondar	ry issuance			
	(d) Debt – new issuar	nce			
	(e) Debt – secondary	issuance			
	(f) Debt Capital Raisi	ing			
<b>46.2</b>	Please detail typical ir are provided:	ndustries to which <b>In</b>	vestment Bankinç	g services	
46.3	Please provide the groactivities for the last the	oss revenue derived hree years with an e	from <b>Investment E</b> stimate for the curre	Banking ent year:	
	Year	Total		% Income derived from US	
	200	(Es	timate)		
	200				
	200				
	200				



A6.4	Ple	Please provide an estimate of the following:			
	(a)	average fee income any one client:			
	(b)	average value any one transaction:			
	(c)	average number of transactions any one year:			
	(d)	number of failed/incomplete transactions in the last year:			
	(e)	average underwriting participation last 2 years (in dollars):			
	(f)	largest underwriting participation last 2 years:			
A6.5	(a)	Does the <b>Applicant</b> conduct its own do a sub-underwriter?	ue diligence when acting as	□Yes	□No
	(b)	Are there internal guidelines in effect a due diligence reviews are comprehens	and enforced to ensure sive?	□Yes	□No
	(c)	Does the <b>Applicant</b> have internal guid to ensure the reasonableness of valua		□Yes	□No
	(d)	Is there a secondary independent revie conducted internally prior to the releas ensure all aspects of the transaction as	e of advice or documentation to	□Yes	□No
A6.6	Are rep	there internal guidelines in effect and e resented in M&A transactions are financ	enforced to ensure buyers cially sound?	□Yes	□No
A6.7	Ap	e specific engagement letters used whice plicant's roles and responsibilities in renking services provided?	h clearly delineate the spect of any <b>Investment</b>	□Yes	□No
A6.8	to t	es the <b>Applicant</b> ring-fence sensitive in the Investment Banking operation to ensinterests arise with other areas of the <b>Ap</b>	sure no conflicts	□Yes	□No



### 7. Required Information

Please enclose with this Addendum:

- A standard Investment Banking Engagement Letter. If different letters are applicable to different types of transactions, please provide a copy of each.
- > CV's/Resume of Partners/Directors/Principals.



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